

St. Mary's Hospital Medical Center
1726 Shawano Avenue
Green Bay, WI 54303
(920) 498-4200

Type: GMS
Control: Religious Organization
Fiscal Year: 07/01/01 to 06/30/02

County: Brown
Analysis Area: Northeastern (4)
Volume Group: 5

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area ⁴		Volume Group ⁵		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	59.9%	57.4%	1.04	54.6%	1.10	51.9%	1.15	42.5%	1.41
Obstetrics	35.2%	39.6%	0.89	32.9%	1.07	28.1%	1.25	31.6%	1.11
Pediatrics	39.0%	48.0%	0.81	26.5%	1.47	20.9%	1.87	24.7%	1.58
Total hospital	54.9%	55.9%	0.98	49.4%	1.11	48.2%	1.14	39.5%	1.39
Average Census (Patients)									
Adult medical-surgical	38.9	30.4	1.28	30.9	1.26	28.2	1.38	34.0	1.14
Obstetrics	4.2	3.9	1.09	3.8	1.10	3.5	1.21	3.8	1.11
Pediatrics	3.1	1.8	1.71	1.3	2.47	0.5	6.65	3.0	1.05
Total hospital	51.6	55.4	0.93	50.6	1.02	41.9	1.23	44.7	1.15
Average Length of Stay (Days)									
Adult medical-surgical	4.1	3.9	1.03	3.7	1.11	3.7	1.09	3.8	1.07
Obstetrics	2.3	2.4	0.95	2.3	1.00	2.3	1.00	2.3	0.98
Pediatrics	2.7	2.4	1.09	2.7	1.00	2.3	1.14	2.7	0.97
Total hospital	3.5	4.3	0.82	4.0	0.90	3.7	0.96	3.4	1.05
Surgical Operations									
Inpatient	1,855	1,424	1.30	1,615	1.15	1,323	1.40	1,665	1.11
Outpatient	3,626	3,187	1.14	4,009	0.90	2,947	1.23	3,655	0.99
Inpatient as % of all surgeries	33.8%	30.9%	1.10	28.7%	1.18	31.0%	1.09	31.3%	1.08
Outpatient Visits									
Non-emergency visits	39,298	75,046	0.52	70,218	0.56	65,740	0.60	44,608	0.88
Emergency visits	35,203	14,086	2.50	18,906	1.86	16,883	2.09	35,003	1.01
Full-time Equivalents (FTEs)									
Administrators	4.0	14.8	0.27	16.9	0.24	15.3	0.26	1.0	4.00
Nurses, licensed	199.6	160.1	1.25	185.2	1.08	143.8	1.39	199.6	1.00
Ancillary nursing personnel	41.7	54.3	0.77	57.9	0.72	35.6	1.17	31.4	1.33
All other personnel	418.6	384.2	1.09	435.3	0.96	358.4	1.17	382.9	1.09
Total FTEs	663.9	613.5	1.08	695.3	0.95	553.1	1.20	614.9	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.1	14.6	0.28	16.3	0.25	16.0	0.25	1.1	3.72
Nurses, licensed	203.2	157.9	1.29	178.8	1.14	149.8	1.36	218.6	0.93
Ancillary nursing personnel	42.4	53.6	0.79	55.9	0.76	37.1	1.14	34.4	1.23
All other personnel	426.1	378.9	1.12	420.3	1.01	373.4	1.14	419.4	1.02
Total FTEs	675.8	605.0	1.12	671.4	1.01	576.2	1.17	673.6	1.00

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	94	Health maintenance		Beds set up and staffed	0	Bassinets	12
Discharges	5,302	organization (HMO)	Yes	Discharges	0	Total births	519
Inpatient days	18,821	Preferred Provider		Inpatient days	0	Newborn days	1,169
		organization (PPO)	Yes				

St. Mary's Hospital Medical Center
Green Bay

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	65	3,487	14,200	59.9%	38.9	4.1
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	1	1	47	253	69.3%	0.7	5.4
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	8	430	1,140	39.0%	3.1	2.7
Obstetrics	1	12	679	1,543	35.2%	4.2	2.3
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	8	665	1,685	57.7%	4.6	2.5
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	4	0	4.0	Radiological services personnel	10	24	28.4
Physicians and dentists	0	0	0.0	Occupational therapists	0	3	1.6
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	38	189	179.5	Physical therapists	1	11	8.4
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	7	7.2
Licensed practical nurses	4	26	20.1	Recreational therapists	0	0	0.0
Ancillary nursing personnel	14	39	41.7	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	2	0.1
Nurse Practitioners	0	0	0.0	All other health professionals	16	27	31.1
Medical records personnel	24	13	30.9	All other personnel	121	228	263.8
Pharmacy personnel	10	3	12.1	-----			
Clinical laboratory personnel	20	20	35.2	TOTAL	262	592	663.9

St. Mary's Hospital Medical Center
Green Bay

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$91,019,778	Cash and cash equivalents	\$4,401,967	Current liabilities	\$5,620,111
Less deductions	28,960,459	Net Patient receivables	11,506,102	Long-term debt	10,091,514
Net patient revenue	62,059,319	Other receivables	470,019	Other liabilities	108,538
Plus other revenue	4,060,669	Land, bldgs and equip: Net	29,201,786	Subtotal	15,820,163
Total revenue	66,119,988	Other assets	17,880,051		
Less expenses	62,099,803			Unrestricted fund balance	47,639,762
Nonoperating gains/losses	284,187	Total Assets	\$63,459,925	Total liabilities & fund balance	\$63,459,925
Net Income	\$4,304,372			Restricted fund balances	\$3,427,993

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$39,125,677]	43.0%	41.7%	1.03	41.5%	1.04	42.6%	1.01	39.8%	1.08
Medical Assistance [\$4,862,925]	5.3%	9.0%	0.59	6.6%	0.81	6.9%	0.77	4.7%	1.14
Commercial [\$43,024,102]	47.3%	43.2%	1.09	46.8%	1.01	44.9%	1.05	50.3%	0.94
All other [\$4,007,074]	4.4%	6.1%	0.72	5.2%	0.85	5.6%	0.79	5.2%	0.85
Deductions as % of Total Gross Patient Revenue									
Medicare [\$19,088,582]	21.0%	23.7%	0.88	22.7%	0.92	25.2%	0.83	16.6%	1.27
Medical Assistance [\$3,012,385]	3.3%	6.0%	0.56	4.0%	0.83	4.7%	0.71	2.7%	1.22
Commercial [\$5,704,568]	6.3%	9.4%	0.67	7.1%	0.88	6.8%	0.92	5.7%	1.10
Charity care [\$686,990]	0.8%	1.2%	0.62	1.6%	0.48	1.3%	0.59	0.7%	1.14
All other [\$467,934]	0.5%	1.4%	0.36	1.0%	0.49	0.7%	0.71	0.3%	1.53
Total deductions [\$28,960,459]	31.8%	41.7%	0.76	36.5%	0.87	38.7%	0.82	25.9%	1.23
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	6.1%	5.1%	1.21	3.7%	1.65	4.4%	1.39	4.9%	1.27
Net gains/losses as % of net income	6.6%	5.3%	1.25	4.7%	1.41	-1.2%	-5.35	27.6%	0.24
Expenses as % of Total Expenses									
Salary/fringe benefit[\$32,007,547]	51.5%	47.8%	1.08	54.2%	0.95	52.1%	0.99	51.9%	0.99
Supplies and services[\$21,395,563]	34.5%	40.5%	0.85	32.5%	1.06	34.6%	1.00	32.6%	1.06
Capital component [\$5,702,311]	9.2%	8.7%	1.05	10.6%	0.87	10.2%	0.90	10.9%	0.84
Bad debt [\$2,994,382]	4.8%	3.0%	1.62	2.7%	1.81	3.1%	1.55	4.7%	1.03
Fiscal Statistics									
Operating margin	6.1%	6.1%	1.00	1.4%	4.31	6.4%	0.96	4.5%	1.34
Total hospital profit margin	6.5%	6.4%	1.02	1.5%	4.38	6.3%	1.03	6.1%	1.06
Return on equity	9.0%	10.0%	0.90	2.2%	4.18	10.0%	0.90	8.0%	1.12
Current ratio	3.3	2.5	1.31	2.6	1.27	2.3	1.45	2.7	1.21
Days in net patient accounts receivable	67.7	57.8	1.17	66.2	1.02	60.2	1.12	.	.
Average payment period	35.3	52.6	0.67	54.2	0.65	62.1	0.57	40.9	0.86
Equity financing	75.1%	56.2%	1.34	51.8%	1.45	51.1%	1.47	72.9%	1.03
Long-term debt to equity ratio	0.2	0.5	0.45	0.5	0.39	0.6	0.38	0.2	0.87
Times interest earned	9.0	5.0	1.80	1.6	5.82	4.4	2.07	6.9	1.31
Total asset turnover	1.0	0.9	1.18	0.8	1.38	0.8	1.28	0.9	1.11
Average age of plant: years	11.4	9.5	1.19	7.9	1.43	8.0	1.43	10.5	1.09
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	10.7%	.
Output gross rev (% of total gross pt. rev)	47.6%	44.1%	1.08	50.8%	0.94	54.1%	0.88	51.0%	0.93
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,014	\$7,870	0.76	\$6,864	0.88	\$6,036	1.00	\$5,376	1.12
Inpatient net revenue per day	\$1,699	\$1,834	0.93	\$1,717	0.99	\$1,554	1.09	\$1,588	1.07
Outpatient net rev per visit	\$404	\$343	1.18	\$393	1.03	\$385	1.05		